










INCOTERMS													
SHIPPER'S RISK		LOGO											
BUYER'S RISK			SELLER AT NAMED PLACE	EXPORT CUSTOMS FORMALITIES	LOAD ON CARRIER	CARRIER NOT UNLOADED	ALONGSIDE SHIP PORT OF LOADING	ALONGSIDE VESSEL PORT OF LOADING	ON BOARD VESSEL PORT OF UNLOADING	DELIVERED AT TERMINAL	DELIVERED AT NAMED PLACE	DELIVERED AT BUYER'S PREMISE NOT UNLOADED	
SELLER'S COST													
BUYER'S COST													
EX WORKS	EXW												
FREE CARRIER	FCA												
FREE CARRIER	FCA												
FREE ALONGSIDE SHIP	FAS												
FREE ON BOARD	FOB												
COST AND FREIGHT	CFR												
COST, INSURANCE & FREIGHT	CIF												
CARRIAGE PAID TO	CPT												
CARRIAGE, INSURANCE PAID TO	CIP												
DELIVERED AT TERMINAL	DAT												
DELIVERED AT PLACE	DAP												
DELIVERED DUTY PAID	DDP												

INCOTERMS					
Family	Incoterms	Definition	Family	Incoterms	Definition
Incoterms rules for any mode of transport	EXW FCA CPT CIP DAT DAP DDP	EX WORKS FREE CARRIER CARRIAGE PAID TO CARRIAGE, INSURANCE PAID TO DELIVERED AT TERMINAL DELIVERED AT PLACE DELIVERED DUTY PAID	Incoterms rules for sea and inland waterway transport	FAS FOB CFR CIF	FREE ALONGSIDE SHIP FREE ON BOARD COST AND FREIGHT COST, INSURANCE & FREIGHT